

**Supporting our customers
to grow by providing them
with efficiencies and ready
to manufacture components,
on time and to specification.**

TheHub  TM
National Product,
Processing & Solutions



**BlueScope
Distribution**

National Product, Processing & Solutions Hub

The National Product, Processing & Solutions Hub is BlueScope Distribution's new capability. It enables us to provide our customers with an end to end project management system of complex steel processing, component manufacturing and steel kits ready for product assembly. Our National Product, Processing and Solutions Hub supports customers with highly complex or significant projects in infrastructure, defence, renewable energy, mining oil and gas and transport.

It is strategically located in Unanderra, NSW in close proximity to the BlueScope mill and other strategic partners, providing an optimised and highly efficient supply chain solution. BlueScope Distribution's Product Processing and Solutions Hub aims to support our customers to grow by providing them with efficiencies and ready to manufacture components, on time and to specification.

Through our highly experienced project management team, BlueScope Distribution's National Product, Processing and Solutions Hub offers customers:

Complex processing and component manufacture

- A highly experienced in-house programming team assists to ensure customer complex processing requirements are delivered to on time and to specification.
- Weld prep ready components which are plasma or oxy processed and include:
 - Complex Bevelling (K Bevels, Y Bevels, Variable Bevels)
 - Drilling, Tapping, Etching, Notching
 - Blasting, Priming, Galvanising, Bending & Rolling
- 2x 18.5m bed x 3.5m wide with up to 40m of plasma processing capability.

Customer specific product in kit form ready for assembly

- To improve customer efficiency, components can come etched with fold lines, directional lines, component traceability using etching and laser/ink-jet marking onto plate, ready for on-site assembly.
- Components can be barcode or QR code laser printed to assist with component traceability and quality assurance processes.

End-to-end management of complex steel processing and supply

- Dedicated project coordinators support the delivery of projects from start to finish:
 - Weekly discussions between our project coordinators and our customer's project managers to ensure project timelines are captured and material supply is coordinated accordingly

- Providing just-in-time material delivery per dynamic project management timelines
- An agile approach to project management to help risk mitigate project cost escalation
- Coordinate material supply, material processing, blast & prime and other material processing required to deliver ready to assemble finished components on site and to specification
- In house quality assurance processes to ensure products dispatched meet project specification requirements

Domestic supply and processing of steel for complex and significant projects

- Customers delivering projects which are highly steel intensive require a partner who can:
 - Provide project management services to ensure material is delivered just-in-time aligned with dynamic project management timelines
 - Complex processing with a high degree of precision and efficiency
 - A cost-effective supply chain with minimal handling of material from procurement to delivery
 - Storage solutions for when projects may be delayed
 - Improve customer efficiency by providing kitting solutions for ease and effective assembly of pre-processed components
 - Product and component traceability to meet varied levels of quality assurance requirements

Our national capability helps customers deliver significant projects Australia wide

BlueScope Distribution's National Product, Processing & Solutions Hub delivers centrally managed plate processing and project management services to customers supporting the defence, infrastructure, renewable energy, transport, mining and agricultural industries.



Defence

Critical to defence projects and our customers serving this industry is national access to quality steel and aluminium products, including quench and tempered steel plate. These products meet applicable standards for Australian conditions. TheHub provides a total project management solution, offering product, processing and project management services to ensure projects are delivered on time and to specification.



Infrastructure

Successful civil construction companies need access to a wide range of products and processing services to meet project needs. TheHub provides steel intensive infrastructure projects continuity of supply and certification and project management alignment with customers servicing Australia's infrastructure industry.



Renewable Energy

We work with Australian customers delivering renewables projects across Australia – wind, solar & hydro. Our complete range of steel and aluminium, diversified processing capability and end to end supply chain and project management services enable us to ensure projects are delivered per the project specified timelines.



Transport

TheHub's processing capability enables us to provide semi-finished steel and aluminium componentry for ease of fabrication and assembly by our transport customers. A comprehensive range of products are manufactured to meet transport manufacturing requirements, supplied by BlueScope Distribution Australia wide.



Mining, Oil & Gas

Our Mining, Oil and Gas customers often face challenges with remote project locations, as well as sourcing reliable supply of quality product, associated processing and timely supply. We work hard to provide customers a streamlined steel and aluminium supply chain solutions to ensure projects are delivered on time, to specification and within budget.



Agriculture

Our customers servicing the agricultural segment with on-farm production equipment, manufacturing and storage products require steel supplied and processed to project specification, often delivered to regional locations. TheHub enables our customers servicing the agricultural sector to access semi-finished steel components that are ready for local assembly & installation.

Partnering for Project Success

Delivering significant projects can be a complex activity. BlueScope Distribution has invested in a new capability to help our customers deliver significant projects on time, to specification and with ease.



Project Management

A dedicated project management team works with customers to ensure projects are delivered on time and to specification. This includes a complete end to end supply chain management solution.



A national network

The National Product, Processing and Solutions Hub is a part of BlueScope Distribution's national network. Collectively our teams provide customers with steel and aluminium products, processing and solutions. The Unanderra site offers a national capability to deliver significant projects whilst our state based sites work with local customers to deliver on their project needs.



Single source supplier

Your convenient single-source supplier and processor of everything from BlueScope's massive range of premium products, plus custom grades and Aluminium from our carefully selected partner brands.



Partnering

Combining technical knowledge, in-depth project management and material processing and logistics, we improve project efficiency through inventory and cashflow management.



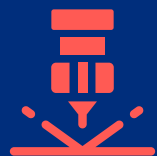
Quality

We provide quality products that are compliant with the relevant Australian testing and compliance standards.



Our heritage

Proudly Australian, BlueScope Distribution is part of BlueScope's broader group of businesses. As one of Australia's largest steel and aluminium distributors, our team supports customers to deliver large scale projects Australia wide.



Processing Capability

The National Product, Processing & Solutions Hub provides customers with state of the art steel processing capability including:

- Straight plasma cutting
- Constant angle bevel
- Complex variable bevel & K bevel
- Power hole thermal cut
- Drilling
- Tapping
- Etching
- Laser or inkjet printing
- Blast and prime available on request

Tolerances are customised beyond DIN ISO 2768 - MK & ISO 9013_2017.

The National Products, Processing & Solutions Hub utilises a state of the art, MicroStep multi-functional processing line to deliver both Plasma and Oxyfuel cutting capability.

This allows us to provide unique, optimal solutions across a range of thicknesses up to 150mm while maintaining cut tolerances to meet or exceed ISO9013 standards. Our market leading integrated laser scanning and auto-calibration capability allows for this to be achieved while maximising yield performance for our Customers.

In addition to thermal cutting, we have an operational capability to deliver on a range of high-end products solutions, including complex variable bevels, drilling and tapping capabilities rounded off with a variety of marking functionalities including etching, laser and inkjet marking. For more information about our full range of steel processing capabilities please speak to your account manager.



Knowhow

Our highly skilled team provides in-depth product experience, processing knowhow and project management expertise to ensure project requirements are met and projects are delivered on time and to specification.



Supply chain certainty

We provide customers with surge capability required for the successful delivery of large scale projects. Our project management team works with customers to help deliver projects safely, to specification, on-time and in full.



Agility

Dedicated to providing agile solutions, our project management team provides a highly responsive service, professional advice and problem solving to help support our customers to deliver on their project requirements.



Strategically located

The National Product, Processing and Solutions Hub is strategically located in Unanderra, NSW. It enables us to capitalise on its close proximity to the BlueScope mill and other local supply partners to provide customers with a highly efficient and streamlined supply chain. The facility offers sea, road, rail and air freight solutions to support project requirements Australia-wide.



Comprehensive product range

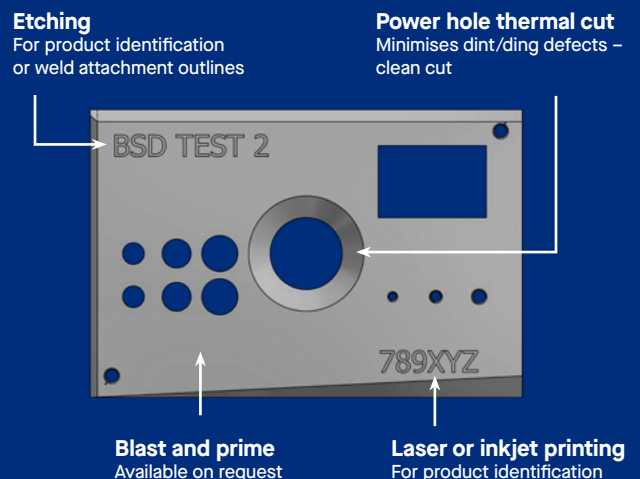
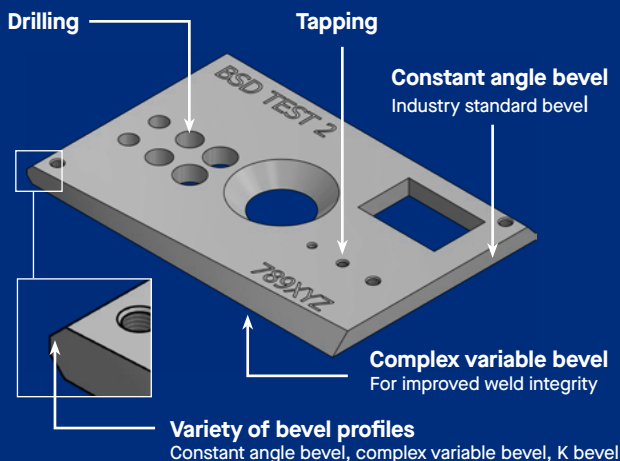
With robust onshore stock holdings, we offer a diverse product range including: XLERPLATE[®] steel, TRU-SPEC[®] steel, BISALLOY[®] steel and welded beams and columns. Coupled with a comprehensive range of aluminium products and other custom grades, sourced locally and overseas, this enables us to offer a single source product, processing and solutions offering.

Xlerplate[®]

TruSpec[®]

Redcor

Bisalloy



We are BlueScope Distribution

We are BlueScope Distribution, a market leading **steel and aluminium distributor and solutions provider**. With a **national network of branches across metro locations and major regional towns**, we are committed to supplying our customers with **quality products, associated processing and project management solutions**. Our customers experience the ease of dealing with a **single-source supplier** and the efficiency of doing business with **one point of contact**, providing the understanding and knowhow that saves time and money.

BlueScope Distribution services a wide range of customers across a large number of industries across Australia and we deliver a diversified range of products, processing and solutions. Our service offer enables our customers to **find the freedom to do what they do best**. Proudly Australian, our strength is in our name.

The **National Product Processing and Solutions Hub** is a specialised capability of BlueScope Distribution which delivers world-class plate processing and solutions to customers servicing key industries across Australia. Our highly experienced team offers technical expertise and comprehensive **national project management capability** to help our customers deliver projects on time and to specification. To find out more visit bluescopedistribution.com.au

Brisbane, QLD

- Slitting Capabilities
- Shearing Capabilities
- Router Capabilities
- Plasma Capabilities
- Oxy Capabilities

Townsville, QLD

- Plasma Capabilities
- Oxy Capabilities
- Beamline Capabilities
- Bandsaw Capabilities

Sydney, NSW

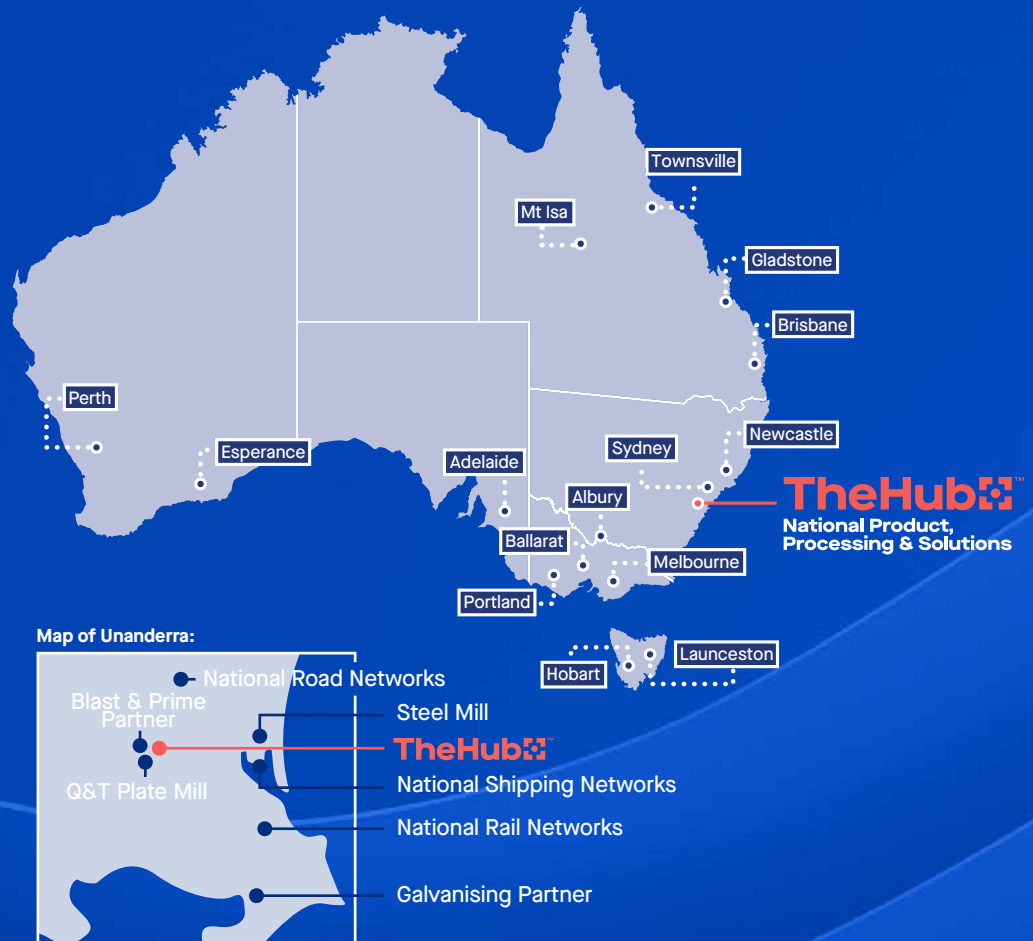
- Slitting Capabilities
- Shearing Capabilities
- Recoiling Capabilities

Melbourne, VIC

- Slitting Capabilities
- Shearing Capabilities
- Plasma Capabilities
- Oxy Capabilities
- Router Capabilities
- Protection Film Application Capabilities

Perth, WA

- Shearing Capabilities
- Router Capabilities



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