

Sales & Customer Service Career journey

Proactive & customer centric

The Sales and Customer Service Teams manage customer relationships and often apply project management skills to ensure we provide an exceptional customer experience. Consistently servicing customer needs, offering solution-based selling methodologies and value propositions to exceed customer expectations drives our culture that is proactive and customer centric.

The sales and customer service teams provide a wide range of supply chain and project management solutions to service our customer needs.

Sales & Customer Service role examples

- National Sales & Pricing Manager
- National Business Development Manager
- Pricing Effectiveness Manager
- State Sales Manager
- Customer Service Supervisor
- Customer Service Officer
- Business Development Manager
- Key Market Account Manager
- Account Manager
- Estimator
- Programmer

Why choose a career in Sales & Customer Service?

Suited to people with great interpersonal skills and a passion for providing solutions, excellent interactions and a memorable customer experience. It is extremely rewarding working in Sales and Customer Service as you become an integral part of helping others achieve their goals and play a direct role in our customer's journey and success. Goal focussed, honest, self-motivated, resilient, empathetic and hardworking - these are just a few attributes that make great sales or customer service professionals.

Our people represent all parts of our community, and a career with BlueScope Distribution can lead you down many different pathways. Being part of BlueScope Distribution means you can pursue your career goals and aspirations.

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Competencies developed and experiences obtained by working in Sales & Customer Service

-  Customer mindset
-  Builders of customer value
-  Creative problem solvers
-  Results achievers
-  Collaborative partners

