



**BlueScope  
Distribution**

# **Quality steel and aluminium solutions**

**Company  
Overview**

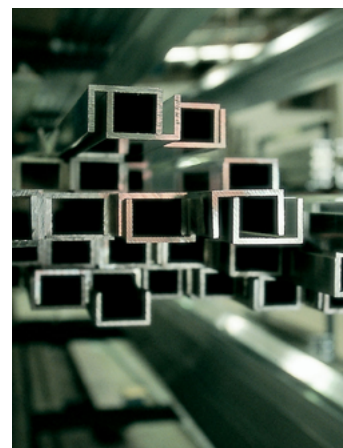
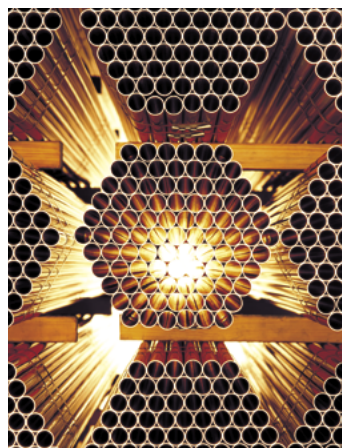
# Our commitment to project success



We are BlueScope Distribution, a market leading steel and aluminium distributor and solutions provider. We are part of the broader BlueScope group of businesses, servicing a wide range of industries in Australia.

Our team is committed to providing a diversified range of products, high quality processing capability and a broad range of services which help support our customers to find the freedom they need to do what they do best.

With a national network of branches across metro locations and major regional towns, BlueScope Distribution can help co-ordinate a full suite of product, processing and project management requirements our customers need.



## Our product range

### Plate

Grade 250/350  
Boiler & pressure vessel  
Floorplate & coilplate  
Quenched & tempered

### Sheet & coil

Cold rolled  
Hot rolled  
Metallic coated  
Pre-painted

### Tube & pipe

Circular hollow sections  
Rectangular hollow sections  
Square hollow sections

### Building products

Roofing  
Fencing  
Rainwater goods

### Merchant bar

Angles & flats  
Rounds & squares

### Structural

Beams & columns  
Angles & channels

### Aluminium

Extruded products  
Rolled products

### Rural

Livestock handling equipment  
Fencing



# Industries we serve



## Residential Building

Customers serving the residential building industry need access to a wide range of steel and aluminium materials quickly. Trusted steel products, such as COLORBOND® steel are supplied by BlueScope Distribution.



## Non-Residential Building

BlueScope Distribution coordinate steel and aluminium supply for large non-residential building projects. Ensuring projects are accurately supplied on-time with the specified products.



## Infrastructure

Successful civil construction companies need access to a wide range of steel and aluminium products to meet their project needs. Our certification provides the product assurance our customers need to service Australia's infrastructure industry.



## Transport

A comprehensive range of hot rolled, cold rolled, aluminium and metallic coated products, manufactured specifically for the transport industry are supplied by BlueScope Distribution Australia wide.



## Farming

Stock handling equipment, rural fencing products, tube and plate, and mesh: we have a full range of products to meet our customer's on-farm needs.



## Mining, Oil & Gas

Our Mining, Oil and Gas customers are often under significant product quality, time and cost pressures. We work hard to provide a single point of contact and a one-stop-shop scenario for steel and aluminium supply, streamlining operations.



## Manufacturing

We understand our manufacturing customers and work with them to meet their needs. We supply steel and aluminium products and process these to custom cuts and sizes, as well as labelling and kitting them for ease of use and installation. This creates a real point of difference to help our customers identify efficiencies in their own manufacturing processes.



## Renewable Energy

We work with Australian customers delivering renewables projects across Australia. Our complete range of steel and aluminium, diversified processing capability and end to end supply chain and project management skills enable us to ensure projects are delivered per the project specified timelines.



## Defence

Critical to defence projects and our customers serving this industry is access to trusted steel and aluminium products. These products are manufactured to Australian Standards, in Australia, for Australian conditions. We provide a total project management solution to ensure projects are delivered on time and to specification.

# Your single source product, processing and service solutions provider

## 01 Steel. Aluminium.

### Products

We have access to a full suite of steel and aluminium products as well as the ability to produce specially designed steel grades outside of the standard product range, through the BlueScope mill.

As a trusted distributor of steel and aluminium products, we partner with our customers to meet their project requirements. Backed by our commitment to quality, we help reduce compliance risk through our ISO 9001 quality management system. We also ensure full material traceability and compliance via our material test certificates.

Some of our key products include:

Colorbond® Truecore® Zincalume® Galvabond®  
Zincform® Xlerrplate® TruSpec® RedCor®

## 02 Steel. Aluminium.

### Processing

BlueScope Distribution provides a complete range of steel and aluminium processing which enables us to provide ready to use products our customers turn into end user solutions.

We are committed to providing high quality processing capabilities, ranging from steel plasma cutting, bevelling, shearing, slitting and re-coiling to complex and precise aluminium router cutting.

Our key processing services include:



Steel plate plasma  
cutting, drilling,  
etching & bevelling



Steel sheet  
shearing & coil  
slitting



Aluminium routing,  
sheet shearing &  
coil slitting



Aluminium PE film  
application for  
surface protection

## 03 Steel. Aluminium.

### Solutions

Highly recognised for our exceptional customer service, we provide customers with end-to-end steel and aluminium project management solutions, delivering personalised supply chain co-ordination. Our teams have the experience to meet project milestones by coordinating material from multiple suppliers, managing production schedules, transport and delivery to provide one seamless point of contact.

Our ability to label and kit material helps some customers to find significant efficiencies in their production, and our team have the technical resources to tackle the most complex project requirements.



B2B Digital system  
integration for ease of  
doing business



Consignment  
solutions



Kitting and  
product labelling



Product identification for  
ease of installation (steel &  
aluminium surface etching)

# Achieving project success



We are proudly Australian and work to provide you with quality steel and aluminium products matched with exceptional customer service. Our Value Proposition is based on the following key product and service offerings:

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## Efficiency

Experience the ease of dealing with a single-source steel and aluminium product supplier, processor and service solutions provider. With the efficiency of doing business with a one point contact, one platform and one set of paperwork - saving you time and money.

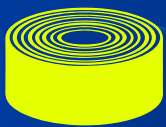
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## Understanding

Our skilled people with depth of industry expertise, technical know-how, and local knowledge strive to provide a unique level of customer understanding. Matched with our responsive service, technical support and problem-solving approach, our team has your business needs covered.

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## Strength

The strength of our steel and aluminium products made for tough Australian conditions aim to deliver industry confidence. Our product certification, high testing standards, streamlined logistics and reliable delivery timeframes provide our customers the assurance they need.

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## Certainty

We are proudly Australian. Part of the broader BlueScope group of businesses, our diversified range of steel and aluminium products, processing capability and project management solutions are focused on helping our customers find the freedom to do what they do best. Through our local supply chain, we provide the certainty to meet tight deadlines.

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**BlueScope  
Distribution**

**For more information**

**13 72 82**

**[bluescopedistribution.com.au](http://bluescopedistribution.com.au)**

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